

IMPACT REPORT

Ten Years of Building Climate Innovation in the Global South

CLIMATE COLLECTIVE

2016-2026

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01

Message from Leadership

Message from Leadership

Since our inception in 2016, Climate Collective Foundation has embarked on a transformative journey. Founded by pioneers in cleantech solar and wind power development, we ventured into the non-profit arena with a singular vision: to support early-stage climate technology startups. Over the past years, we have successfully run 106 market accelerators and service programs, supporting 1749 climate tech startups across diverse geographies, including South Asia, Southeast Asia, the Middle East, and Africa*. Our dedicated team of nearly 60 members has been instrumental in fostering this growth, helping to develop a robust ecosystem that supports innovation and sustainability.

Way back in 2016, the landscape of climate technology was nascent. Given the absence of a well-established landscape, we undertook much of the foundational ecosystem-building work. Today, we are thrilled to see the climate tech startup ecosystem growing into a sunrise sector that serves as a catalyst for employment growth and large-scale climate impact.

We chose to focus on startups as they are inherently more risk-taking, resilient, and capable of achieving faster commercialization. As such, they are an indispensable tool to fight climate change.

The startup ecosystem is now witnessing substantial investor interest, leading to a large capital inflow that supports the development and deployment of impactful climate solutions.

**As technical partners for regions beyond India*

Our growth is a testament to the impact of our work, supported by our valued funders - whether they be foundations, development agencies, CSR, etc. Each of our programs is designed with a specific purpose, and all are funded through the generous contributions of our partners. Notably, our Women in Climate Entrepreneurship program ensures diversity in the startup ecosystem, while Mosambi, our open-access tech platform, increases support to more regions, creating a more inclusive ecosystem. Additionally, our industry decarbonisation platforms - ElectronVibe and Climate Challenges - and capital fundraising stack ensure that our climate tech startups have the resources and access necessary to scale their impact.

The growth of our initiatives is not just about numbers; they represent a significant impact on the climate technology landscape. Today, we take immense pride in the strides we've made and the community we've built. As we look to the future, our commitment to nurturing climate tech innovation in the Global South remains unwavering, with the belief that our efforts today will lead to a more sustainable and resilient tomorrow.



Pratap Raju
Founder
Climate Collective



Nalin Agarwal
Co-founder
Climate Collective



Jui Joshi
Founding Team
Climate Collective



02

About Us

Our Impact at a Glance

106
Startup cohorts accelerated

20
Cohorts run for entrepreneurship development

1320
Aspiring entrepreneurs supported

848
Of which, women entrepreneurs

1360
Startups accelerated

472
Of which, women-led

130
Accelerator portfolio startups

Have raised a cumulative of

USD 684Mn

389
Startups supported through value-added services

71
Of which, women-led

35K+
Members in our community

215+
Corporates in our network

643
Investors onboarded

368
Institutional investors across South Asia, Africa and Middle East

275
Angels in South Asia

CCF with Government

Government of India

RE Hackathon

DCIW 2026

India AI Summit 2026

Climate Runway

ElectronVibe Partner

Women, Youth Programs

Outreach Partner, SolarX

India Plastic Challenge: Hackathon 2021

Startup Partner, Mahakumbh 2025

States and state agencies

MoU, Acclimate Pilot

Research Partner

Acclimate Pilot

Acclimate Pilot

Climate Ready

Partner, Climate Drinks

HackAP Hackathon 2025

ElectronVibe Utility Partners

CCF with Global Institutions

COP30 Activation Groups

DCIW 2026 Hosts

Two PAS at COP30

COP30 panels, DCIW Hosts

Partnership for Decarbonisation

Knowledge Partner

Participant General Assembly

DCIW 2026 Hosts

SheWins Climate 2025-26

Initial Network Member

Youth Co:Lab 2021

ClimateLaunchpad 2017-22

ACT4Green (FCDO)

A&R Accelerator 2022

Partnership for BNEF
New Delhi Summit

CTIN 2021 (launch)

Aviral, SUP Goa, VCM

ICDK India, Climate Landing 2024

ElectronVibe Maldives

Partnership for A&R

Solvers 2.0, 2024

Circular Innovation Jam 2020

Aviral 2021

Solar Hackathon

Partnership for Climate

DCIW 2026 & BLRCDW 2026 hosts

Our Journey to Date

2016

- India's first **Solar Hackathon** conducted

2017

- *6 startups supported; 2 are women-led*
- *Key funders: EIT Climate-KIC*

- **Climate Launchpad** accelerator runs in Maharashtra

2018

- *53 startups supported; 10 are women-led*
- *Key funders: EIT Climate-KIC*

- **Climate Launchpad** runs in 5 Indian states and expands beyond India to Sri Lanka

2019

- *274 startups supported; 63 are women-led*
- *Key funders: DST (GOI), EIT Climate-KIC, Kerala Startup Mission*

- **Women in Climate Entrepreneurship (WICE)** initiative on gender inclusivity
- **Climate Launchpad** expands to pan-India

2020

- *437 startups supported; 127 are women-led*
- *Key funders: EIT Climate-KIC, SecondMuse, SED Fund, The Incubation Network*

- Launch of '**Electron Vibe**' - A deployment program for energy startups with electric utilities
- CCF conducts its first flagship event '**Climate Startup Week**' for the growing community

2021

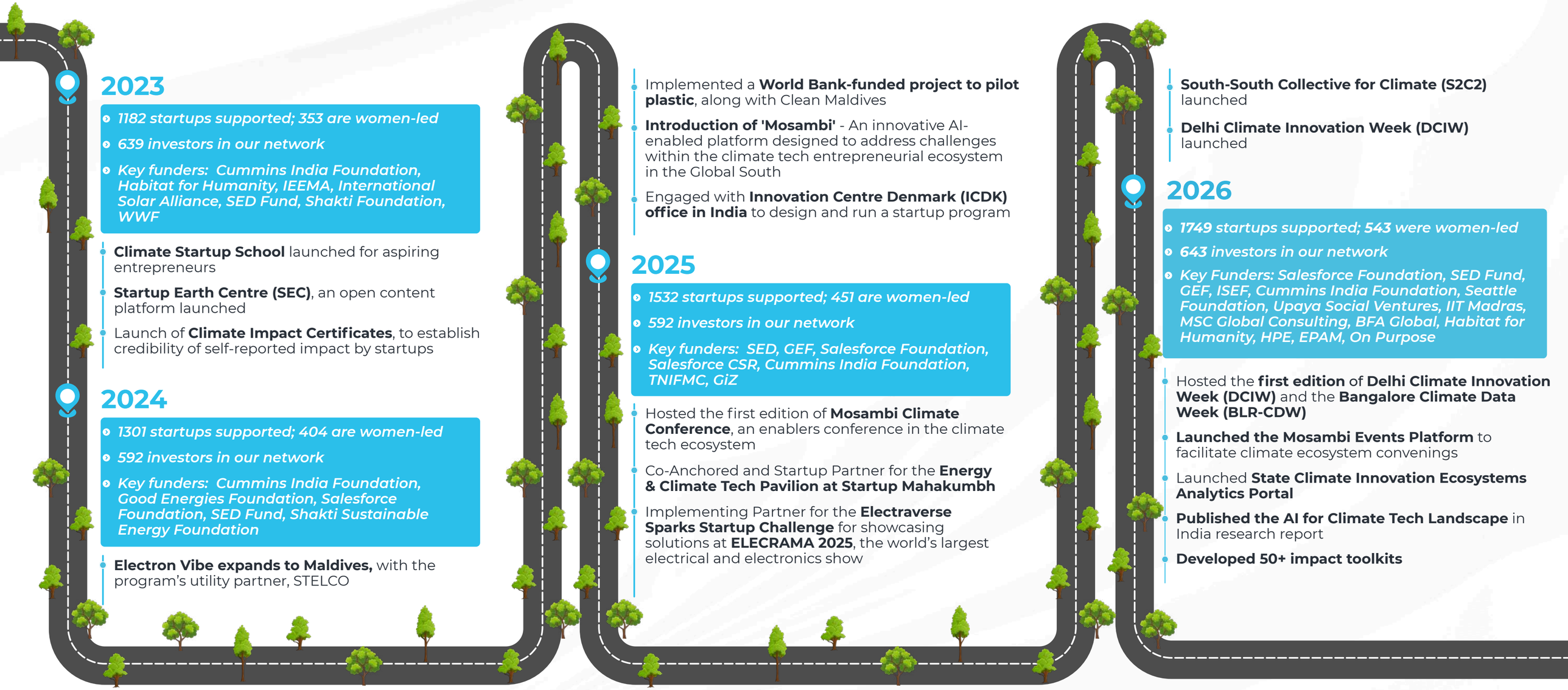
- *736 startups supported; 223 are women-led*
- *Key funders: Australian Aid, Cummins India, Good Energies Foundation, HDFC Bank CSR, MoEFCC, SecondMuse Foundation, SED Fund, Wipro Foundation*

- Launched **Climate Jobs Fair** in partnership with UNICEF & UNDP
- **Climate Runway accelerator** for **Adaptation & Resilience**, supporting startups across South Asia and Africa, in partnership with Climate KIC and with support from CDC Group.
- Launched **Climate Tech Investment Network (CTIN)**
- **Climate Seeds Fund** launched for seed and pre-Series A stage investments
- Launched **Climate Ready for Students**, a pre-accelerator supported by Wipro
- Launched grant funding platform **Climate Pitch**
- **Climate Tech Investment Summit** held for the investor community
- **Climate Launchpad** program run in UAE in addition to South Asia

2022

- *932 startups supported; 298 are women-led*
- *350 investors in our network*
- *Key funders: ANDE, Australian Aid, Cummins India Foundation, FCDO, GIZ, Good Energies Foundation, Habitat for Humanity, HDFC Bank CSR, SecondMuse Foundation, SED Fund, UNDP, Wipro Foundation*

- **Deployment program** for hospitality sector launched to mitigate single-use plastics (SUP)
- **Women in Climate Entrepreneurship initiative (WICE)** expands to Maldives
- In-person networking event '**Climate Drinks**' held across multiple Indian cities
- Launch of **Climate Seeders Club**
- Strengthened ecosystem services for **impact measurement and technical due diligence**



2023

- *1182 startups supported; 353 are women-led*
- *639 investors in our network*
- *Key funders: Cummins India Foundation, Habitat for Humanity, IEEMA, International Solar Alliance, SED Fund, Shakti Foundation, WWF*

- **Climate Startup School** launched for aspiring entrepreneurs
- **Startup Earth Centre (SEC)**, an open content platform launched
- Launch of **Climate Impact Certificates**, to establish credibility of self-reported impact by startups

2024

- *1301 startups supported; 404 are women-led*
- *592 investors in our network*
- *Key funders: Cummins India Foundation, Good Energies Foundation, Salesforce Foundation, SED Fund, Shakti Sustainable Energy Foundation*

- **Electron Vibe expands to Maldives,** with the program's utility partner, STELCO
- Implemented a **World Bank-funded project to pilot plastic**, along with Clean Maldives
- **Introduction of 'Mosambi'** - An innovative AI-enabled platform designed to address challenges within the climate tech entrepreneurial ecosystem in the Global South
- Engaged with **Innovation Centre Denmark (ICDK) office in India** to design and run a startup program

2025

- *1532 startups supported; 451 are women-led*
- *592 investors in our network*
- *Key funders: SED, GEF, Salesforce Foundation, Salesforce CSR, Cummins India Foundation, TNIFMC, GiZ*

- Hosted the first edition of **Mosambi Climate Conference**, an enablers conference in the climate tech ecosystem
- Co-Anchored and Startup Partner for the **Energy & Climate Tech Pavilion at Startup Mahakumbh**
- Implementing Partner for the **Electraverse Sparks Startup Challenge** for showcasing solutions at **ELECRAMA 2025**, the world's largest electrical and electronics show
- **South-South Collective for Climate (S2C2)** launched
- **Delhi Climate Innovation Week (DCIW)** launched

2026

- *1749 startups supported; 543 were women-led*
- *643 investors in our network*
- *Key Funders: Salesforce Foundation, SED Fund, GEF, ISEF, Cummins India Foundation, Seattle Foundation, Upaya Social Ventures, IIT Madras, MSC Global Consulting, BFA Global, Habitat for Humanity, HPE, EPAM, On Purpose*

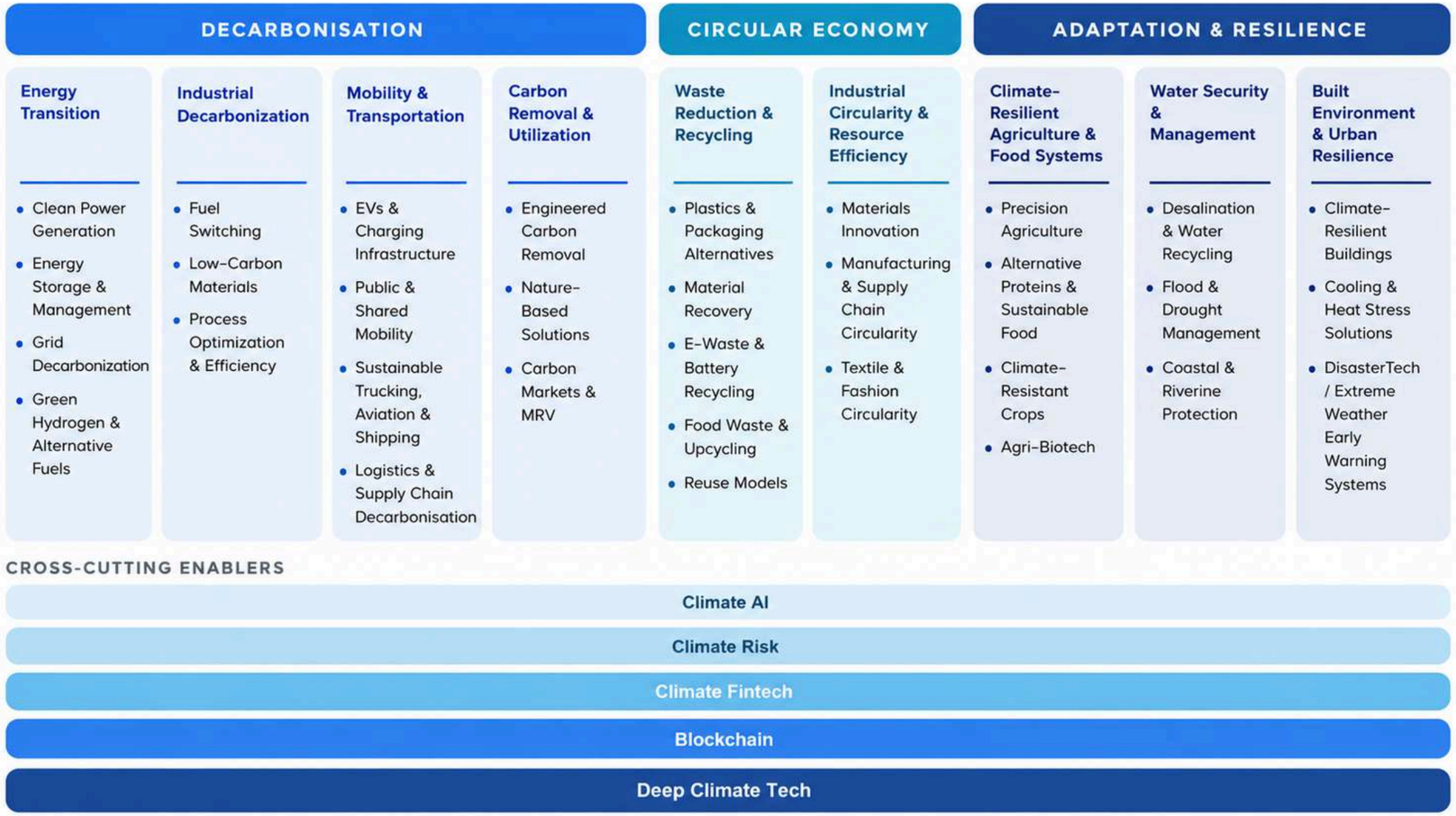
- Hosted the **first edition** of **Delhi Climate Innovation Week (DCIW)** and the **Bangalore Climate Data Week (BLR-CDW)**
- **Launched the Mosambi Events Platform** to facilitate climate ecosystem convenings
- Launched **State Climate Innovation Ecosystems Analytics Portal**
- **Published the AI for Climate Tech Landscape** in India research report
- **Developed 50+ impact toolkits**

Our Focus Areas

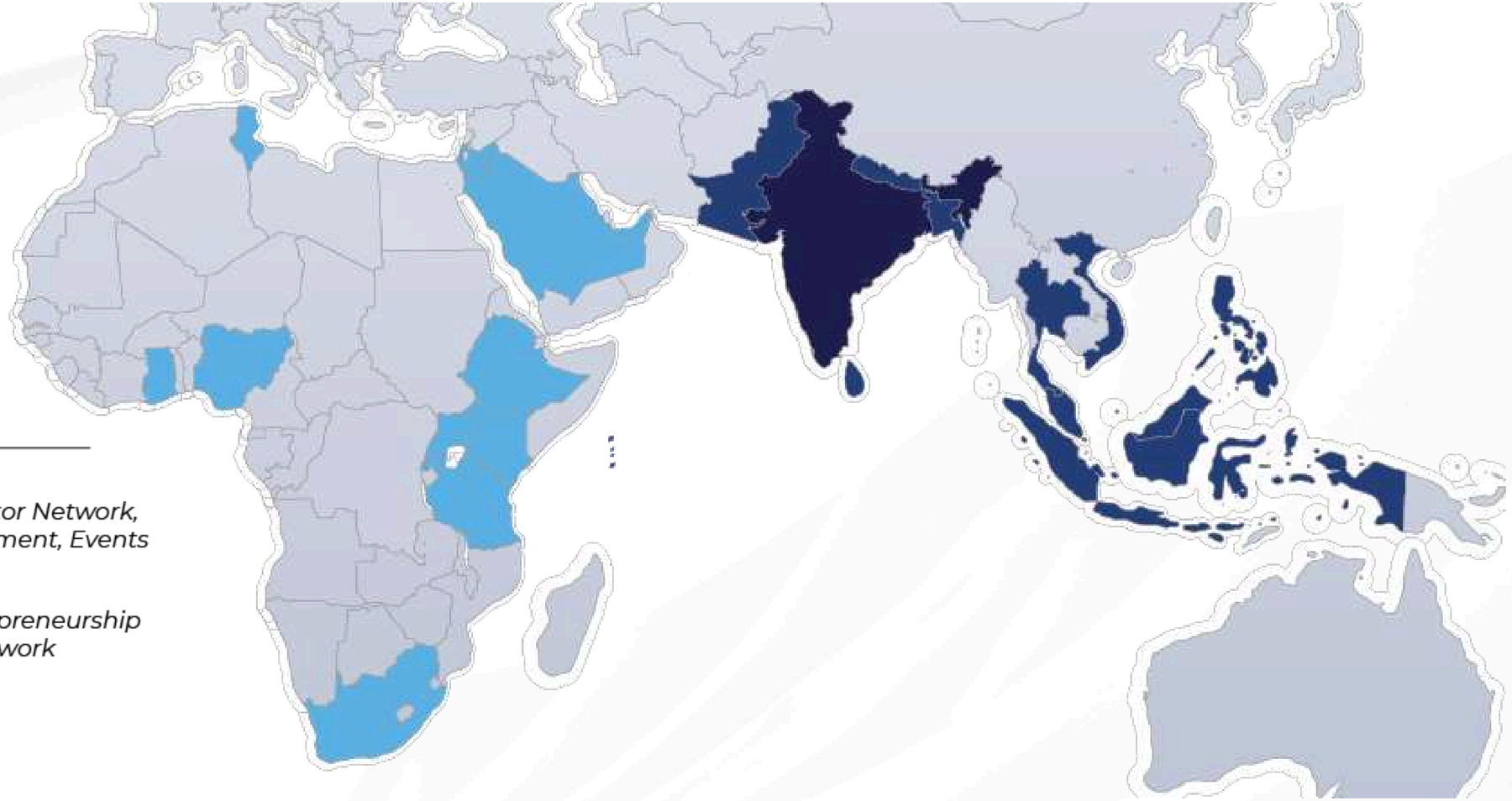
We classify our ecosystem into three broader areas: **Decarbonisation, Circular Economy,** and **Adaptation & Resilience,** reflecting the diverse range of solutions addressing climate challenges.

We have developed a unique technology and solutions-oriented taxonomy designed specifically for the climate-tech startup ecosystem, incorporating cross-cutting enablers such as Climate AI, Climate Risk, Climate Fintech, Blockchain, and Deep Climate Tech.

These cross-cutting technologies recognise the role of emerging technologies driving climate impact across sectors and are integral to ensuring we stay at the forefront of climate-tech innovation.



Our Geographical Footprint



Legend

India
Market acceleration, Investor Network, Entrepreneurship Development, Events

South Asia
Market acceleration, Entrepreneurship Development, Investor Network

SE Asia
Market acceleration

Middle East
Market acceleration, Investor Network, Events

N.B.: For all our projects and activities beyond India, the work was undertaken by PR Clean Energy & Climate Collective as Knowledge Partner

Our Team


Pratap Raju


Pramod Raju


Nalin Agarwal


Jui Joshi


Sachin Salunke


Krishan Kumar Gupta


Priyanka Bhandari


Rishi Nair


Khalid Bukhari


Afzal Rahman


Shimoli Khurana


Poulomy Banerjee


Aakash Verma


Praveen Kumar


Tanika Furtado


Meelad Badri


Sumit Tated


Ajinkya Kothekar


Burhan Ul Wafa


Yash Rohra


Yashvi Mehta


Anu Raswant


Anuja Patil


Sham Kaustub


Aiswarya Krishnan


Chinar Sharma


Ayushi Govil


Ayshwarya Rajagopalan


Monika Tuteja


Raj Dhiravani


Nadikatla Ramesh


Keerthivasan S


Yash Srivastava


Swetha S


Vikrant Umesh Harankhede


Mansi Rathore


Anchal Lakra


Shivangi Bakshi


Pallavi Chaman


Aditi Pravin Hastak

Shikhita Gupta

Randima Perera Samarasinghe Siriwardena

Riya Mary Mathew

Kanwar Kasana

Pedabaliyarasimhuni Sai Krishna Varma

Salapu Hari Prasad

Ommi Mohan

Naitik Dharmesh Udeshi

Yamuna Padmanaban

Garikina Nanaji

Sagear Jasper Jessie

Rashmi Joshi

Keshav Nautiyal

Komal Sunil Pachgade



03

The Climate Tech Startup Ecosystem Orchestration Model

The Ecosystem Orchestration Model

A key insight that underpins our model is that in spite of that fact that the ***Startup Journey*** is difficult, long and requires significant amount of help, the support infrastructure is fragmented, dispersed, and working in isolation.

What is needed is *Ecosystem Orchestration* that brings stakeholders together for collaboration, and reduces data and other friction - so that our desired climate outcomes are likely to be achieved quickly with limited resources at hand.



Our Ecosystem Orchestration Model

Entrepreneurship Development

- Courses for industry and professional talent to transition to climate tech
- Courses for youth to explore climate entrepreneurship

Community Offerings

- Jobs boards and fairs
- Newsletters and podcasts
- Climate Startup Week

Data Sharing Platform

Policy and Ecosystem Research

DEI Focus:

- *Women*
- *Youth*
- *Underserved Beneficiaries*

Ideation

STARTUP STAGE-EARLY

Prototype

MVP/Business Validation

Commercialisation & Deployment

START UP STAGE-GROWTH

Expansion/ Late

Capital Support

- Grants, plus angel and institutional equity
- Technical services

Acceleration Support

- Pre-accelerators
- Market accelerators

Deployment Support

- Electric utilities
- Eco-tourism/F&B
- FMCG

Why Climate Collective is an Ecosystem Orchestrator

Climate Collective is the largest non-government climate tech support organization in India. We have perhaps executed more than 50% of all climate tech acceleration and support programs across the country since 2016.

Climate Collective has supported 1749 climate tech startups, specifically in their early growth from MVP to ~USD 1 million in sales.



Understanding of Orchestration

Having run programs **across** the platforms to be orchestrated, the Climate Collective team has developed significant expertise on the Startup Journey



Sharing of Platforms

Having built all the **20+ platforms** required to support the Startup Journey, Climate Collective can simply open up its programs & tools to others, enabling orchestration quickly



South-South Cooperation

With programs and experience already in the Global South beyond India, Climate Collective can both learn from and support international stakeholders across the Global South

- Our orchestration model recognizes that, in the Startup Journey, there needs to be coordination between three axes of support

1 **Acceleration**
with capacity training tailored to needs across the journey

2 **Fundraising**
with different capital needs across the journey

3 **Deployment**
with piloting and scaling support

- Our orchestration model also incorporates ecosystem activities to support startups in their journey

4 **Community**
to increase networking and collaboration

5 **Research**
to strengthen the policy environment for startups

6 **Entrepreneurship development**
to increase talent coming into the ecosystem

- Finally, effective orchestration requires better management, protection, and sharing of data

7 **Data platform**

Building the Ecosystem Orchestration Model



Continuous Feedback Loops

Regular feedback mechanisms from startups, investors, mentors, and stakeholders, through surveys, focus groups, and 1-1 feedback sessions to continuously refine support services

Data-Driven Decision Making

Data analytics to monitor startup progress and ecosystem health, identify trends, predict challenges, and make informed decisions around strategy and resource allocation





Integrated DEI Strategies

Integrating DEI as a core function of orchestration, leading to more inclusion



04

Our Theory of Change

Our Theory of Change

SHORT-MEDIUM TERM OUTCOMES

LONG-TERM OUTCOMES

Short term outcomes (1-3 yrs)

- Sufficient number of startups launched in the climate tech ecosystem
- Increase in growth capital
- Increase in early-stage capital

Medium term outcomes (3-5 yrs)

- Sufficient number of startups thrive in the climate tech ecosystem
- Strong community support for the climate tech ecosystem
- Sufficient availabity of capital
- Sufficient businesses leverage innovations to reach sustainable goals
- Strong green policy support for the climate tech ecosystem
- Strong societal values aligned to sustainability

Long term outcomes (10+ yrs)

- Strong deployment of sustainable solutions
- Sufficient capital to support commericialisation & scaling of climate tech innovation
- Sufficient businesses with sustainability embedded in their fabric
- Strong enabling policies at the state & national level to fight climate change
- Mindsets aligned to sustainability

IMPACT GOAL

Sustainable world



Legend

- *CCF actively influences*
- *CCF actively influences but also significantly dependent on other factors*
- *CCF does not influence*

Diversity in the startup founder pool, investors and community

Our Theory of Change

At Climate Collective, we are working towards our impact goal of attaining an environmentally sustainable world. We strongly believe that innovation plays a key role in reaching this goal. All our efforts are to ensure that there is sufficient deployment of sustainable solutions in the market.
We acknowledge the critical role of aligning mindsets to sustainable living that we don't directly influence through our work. We hope that this outcome is achieved through the wonderful work of other organizations and governments.

To strive towards our impact goal, we have identified 5 long-term outcomes that are critical to be achieved in 10+ years.



1 Strong deployment of sustainable solutions

Our interventions are designed to accelerate the journey from innovation to successful commercialisation. To enable this, we support the creation of a robust pipeline of climate tech startups and providing them with integrated support across acceleration, access to capital, market deployment, and broader ecosystem enablers by building a vibrant community.



2 Sufficient capital to support commercialisation & scaling of climate tech innovation

We work to strengthen capital flows into climate tech by enabling investor readiness and facilitating connections between startups and relevant capital providers, while also acknowledging the complementary roles of other stakeholders such as banks & other FIs, with whom we work in achieving this long-term outcome.



3 Sufficient businesses with sustainability embedded in their fabric

Corporates play a pivotal role in this transition, given their influence over supply chains, production systems, and market demand. We enable the adoption of climate solutions by facilitating their integration into corporate value chains. By connecting startups with corporates, we help bridge the gap between innovation and large-scale implementation.



4 Strong enabling policies at the state and national level to fight climate change

Through evidence generation, ecosystem insights, and stakeholder engagement, we aim to inform and support policy processes that strengthen the climate innovation landscape.



5 Cross-cutting Focus: Gender inclusivity

Through our programs, we seek to foster inclusive participation of women enabling a broader range of ideas, viewpoints, and approaches to shape the development and deployment of climate innovations. This not only enhances innovation outcomes but also contributes to a more inclusive and resilient climate ecosystem.



05

Our Impact

Outcome 1: Sufficient number of startups launched in climate tech

We run an **integrated set of accelerator programs - the Climate Accelerator -** designed to help early-stage climate tech startups enter the market, grow, and succeed. Our programs support startup founders at every stage of development to help them navigate through the complex and rapidly evolving climate tech ecosystem.

Additionally, to build better pipelines for entrepreneurship development, we have designed the **Climate Startup School to support and nurture climate entrepreneurship.** The school provides aspiring entrepreneurs with the knowledge, skills, and resources needed to thrive in the rapidly growing climate tech sector.



Pipelines developed for climate tech entrepreneurship

1320
Aspiring entrepreneurs supported

23
Courses offered on climate tech entrepreneurship

191
Students supported through skilling programs

11
Jobs fairs conducted

69
Jobs/ internships position filled through Jobs Fairs

Climate tech startups supported

1360
Startups supported through market acceleration

389
Startups supported through value-added services*

**Our value-added service offerings include impact measurement toolkits, Climate Jobs Fairs and Startup credits.*

Outcome 2: Sufficient availability of early-stage capital

We have developed a comprehensive fundraising stack tailored to support climate tech startups at various stages of their journey.

This well-structured capital stack provides both dilutive and non-dilutive funding options, ensuring that startups have access to the necessary financial resources for growth and development. By leveraging diverse funding platforms, we are able to cater to the unique needs of startups, from pre-seed to pre-Series A stages.



We are thankful to Climate Collective for the guidance, mentoring and handholding support in our entrepreneurial journey. We are pleased to receive grants through Climate Collective Foundation which helped us in developing new products, attracting new customers and showcasing our innovation in various forms.

Dr. Vanita Prasad, Co-founder,
Revy Environmental Solutions

Here is a brief overview of our capital stack

Climate Pitch

CLIMATE PITCH

This grant platform channels catalytic capital to promising startups for working capital, product development and testing, and running pilot projects. This initiative is supported by Corporate Social Responsibility (CSR) funds and philanthropic foundations.

Climate Seeders Club

CLIMATE SEEDERS CLUB

This network caters to angel investors, family offices, and micro-VCs who are looking for opportunities to participate in larger funding rounds with smaller check sizes. This investment syndication platform pools these small investments, allowing smaller ticket investors to collectively support climate tech startups.

Climate Seeds Fund

CLIMATE SEEDS

This upcoming pre-Series A venture fund will support syndicated investment rounds, ensuring that promising climate tech startups receive the necessary capital to transition from early-stage development to growth.

Climate Tech Investment Network (CTIN)

CLIMATE TECH INVESTMENT NETWORK

Recognizing that institutional investors needed a streamlined way to engage in climate tech deals, CTIN takes a deal-centric approach to facilitate investment by providing a structured environment for institutional investors to collaborate and co-invest.

We have developed supporting services for investors, to further strengthen and facilitate their evaluation process while making investments.

Technical DD Assistance Facility

To address challenges faced by investors in evaluating technical viability of climate tech innovations, we created the Technical Due Diligence (DD) Assistance Facility that provides investors with access to a database of experts and technology research briefs, offering crucial technical due diligence support.

Impact Certificates

In response to investors' interest in investing in startups that create significant climate impact, we developed the Impact Certificates service. This service offers comprehensive impact assessment assistance to startups, validating their climate contributions. Startups can present these impact certificates to potential investors, who can understand the real measurable impact being created.



"Engaging in the Pitch Event and connecting with CTIN's investor network not only brought forth opportunities but also linked us with investors aligned with our solutions. The CTIN team played a crucial role in refining our pitch, fostering connections with diverse investors, and providing invaluable support throughout our fundraising journey.

Rahul Lamba, CEO, The Energy Company

Funding raised by early stage climate tech startups

130
Accelerator portfolio startups*

Have raised a cumulative post-program funding of

~USD 684 Mn

2.2x
Multiple from their pre-program funding levels

**945 out of 1360 startups in our portfolio have been analyzed to arrive at this figure*

Investor engagement in our activities

32
Pitch events conducted

153
Startups have pitched in these events

458
Investors have taken part in the pitch events

360
Connections made between investors & startups, post pitch events

~USD 609K
Amount of grant funding disbursed to startups

~USD 83K
Amount of deployment grants received by startups for execution of pilots

Outcome 3: Strong community support for the climate tech ecosystem

At Climate Collective, we engage with diverse stakeholders from various backgrounds and areas of expertise, from startups, investors, working professionals, students, government agencies, enablers, to foundations and others. These stakeholders bring significant value to each other within the ecosystem. One of our primary goals is to build a vibrant climate tech ecosystem that supports the growth, prosperity, and meaningful collaboration of these all stakeholders with each other.

35K+

Members in our community



It was great catching up with so many people in the climate tech and sustainability space here in the event organised by Climate Collective. It was a great show and great efforts, bringing all these people together, and I wish to see this community grow and Climate Collective being an active part in that.

Sameer DS, Manager, I-venture at Indian School of Business

- We host bi-annual events titled **‘Climate Startup Week’** (startup-focused) and **‘Climate Tech Investment Summit’** (investor-focused) that bring together the climate tech community across the Global South on a single platform. As well, we host ‘**Climate Drinks’** that are our city-based in-person networking events to bring together the local ecosystems
- We host an annual event for women, **‘Women in Climate Week’**
- We also run parallel events at COPs, since COP28 in Dubai
- Publish **monthly and fortnightly newsletters** to share knowledge on various domains and sub-domains of climate tech
- Provide support to the climate tech startups that are part of our partner **Entrepreneur Support Organizations** in the form of domain-specific knowledge workshops, webinars and opportunities



Delhi Climate Innovation Week

An Ecosystem Coming Together

A convergence of voices from across sectors, sharing experience, challenging ideas, and pushing the conversation forward.

Highlights of DCIW 2026

120 events across Delhi-NCR

90 host organisations

Representation from **55+** cities and **15+** countries

50+ partners

500,000+ digital reach

4000+ participants engaged

350+ speakers









DCIW'26 Partners:

Presented by

Climate Collective

In Association with

DPIIT #startupindia

Supporting Partner

Google

Ecosystem Partner

Atria Renewable Private Limited

Strategic Partners

CDRI Coalition for Disaster Resilient Infrastructure

Climate Group

energiva ventures

IIC Impact Investors Council

India Climate Collaborative

mahindra Rise

teri The Energy and Resources Institute

The Nature Conservancy India

Shakti Sustainable Energy Foundation

WRI India

UPCOMING — Delhi Climate Innovation Week 20-27 FEB 2027

20 - 27 February 2027

Across Delhi - NCR, India

Mosambi Climate Conference, March 2025

A Gathering the Ecosystem Needed

The Mosambi Climate Conference (MC2) was about **strategic ecosystem** stitching. It was born out of this intent—to host a deeply curated convening that could spark meaningful collaborations, accelerate funding opportunities, and reimagine the role of ecosystem enablers across India and the Global South.

#MC2Delhi Partners

Ecosystem Partner

Climate Collective

Session Partners

Waterfield · PRIME · Third Derivative · Capital-A

Knowledge Partners

Global Energy Alliance for People and Planet (GEAPP) · Environmental Defense Fund · SED Fund

Media Partner

The Statesman

Digital Media Partner

जागरण

Offset Partner

Challenge for Green

Startup Media Partner

TICE

B2B Media Partner

ON Observe Now

Sustainability Media Partner

The CSR Universe

Conference highlights



The Mosambi Matchmaking Algorithm

The Mosambi Matchmaking Algorithm connected participants based on aligned collaboration goals, interests, and roles in the ecosystem—ensuring every introduction had the potential to become a fruitful partnership.

With a strong talent base, an active startup ecosystem, and a massive domestic market, India is well-placed to lead in deep climate tech—spanning renewables, materials, carbon capture, and green hydrogen. Tapping into First-of-a-Kind (FOAK) capital will be key to turning this potential into large-scale impact.



India's Potential in Deep Climate Tech

As climate risks grow—putting most Indian districts and millions of livelihoods at risk—adaptation needs to become a core priority. Solutions must go beyond short-term fixes, focusing on nature-based and systemic approaches, with stronger involvement from the private sector in building and financing long-term resilience.



Why Climate Tech Needs to Focus on Adaptation and Resilience Now

MC2 in numbers

198 Participants

02 Days

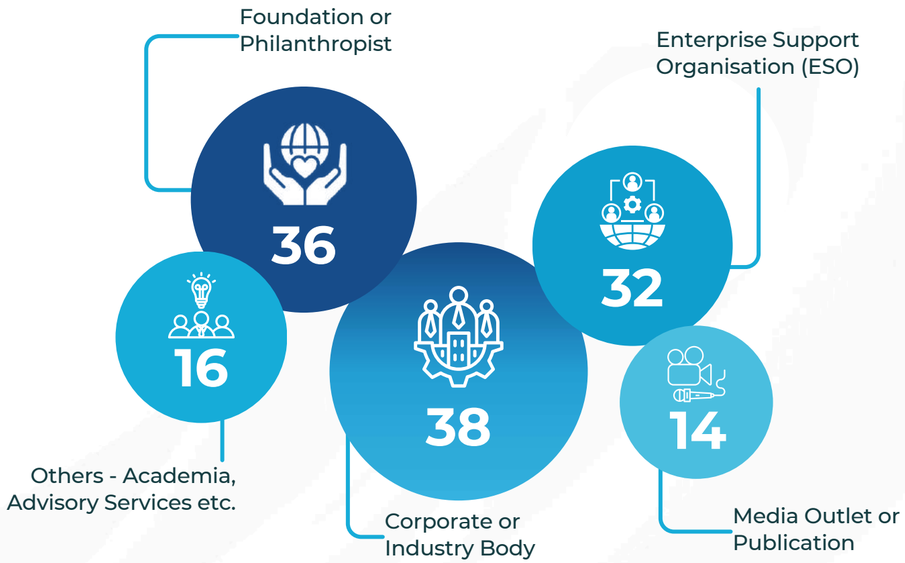
14 Partners

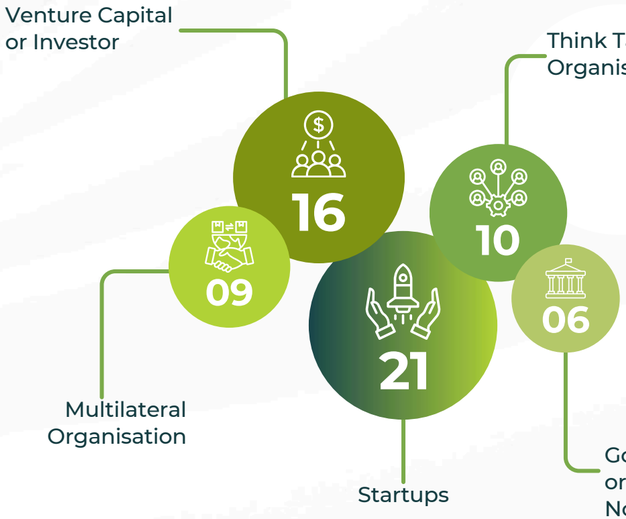
40 Speakers

10 Women Speakers



Diversity in the audience





EVENT PARTNERSHIPS

India AI Impact Summit

2
Panels Convened
(Across AI for Power and Women in Climate & AI)

1
Panels Supported
In collaboration with GRAIL on Climate Resilience & Mitigation

BNEF Summit New Delhi
(2nd Edition)

BNEF Summit
New Delhi

83
Attendees at our Climate Drinks

31
attendees at the AI for Climate Tech roundtable

CCF as co-host to Climate Drinks & the Roundtable

INTERNATIONAL ENGAGEMENT

London Climate Action Week 2026

6
Startups showcased
(At Global South Startup Pavilion at LCAW, Climate Innovation Forum)

5
Ecosystem Convenings
(Across workshops, panel discussion on AI for Energy, climate finance convening and networking receptions)

Engagement at COP30

2
Activation Groups
(Under the COP30 Presidency and Climate Champions Team)

2
High-level Panels
(Organised under UNFCCC Global Innovation Hub programming)

Participation across multiple Panels & Roundtables
(Across COP30 and pre-COP events)

Bangalore Climate Data Week
12 - 16 OCTOBER 2026

36 Events hosted — **09** CCF-led events

30+ Speakers

1800+ Participants

315K Digital Impressions

27 Organisations hosted events

State Innovation Partners

Anchor Partner

Strategic Partners

UPCOMING

Bangalore Climate Data Week 2027

Our other events

10 Editions of **Climate Startup Week**

8 Editions of **Climate Tech Investment Summit**

25 Editions of flagship community events conducted

4 Editions of **Women in Climate Week**

3 Editions of community events at **COP**

Engagement during flagship events

9170+
Total attendees in our flagship events

810+
Attendees at investor-focused events

Session formats

264
Online sessions conducted

70
In-person sessions conducted

Newsletters

7
Fortnightly newsletters

1
Monthly newsletter

332 Sessions conducted during flagship events

- **29** Masterclasses
- **42** Panel talks
- **114** Networking events
- **41** Webinars
- **24** Convenings and Launch events
- **6** Training sessions and bootcamps
- **19** Workshops
- **14** Pitch events
- **4** Startup showcases
- **8** Jobs fairs
- **11** VC startup open hours
- **20** Roundtables

Outcome 4:
Sufficient businesses leverage innovations to reach sustainable goals

With the industrial sector being India's second-largest source of CO_2 emissions after power, our Climate Challenges platform accelerates industrial decarbonisation by connecting utilities, IPPs, and manufacturing industries with climate tech startups to pilot innovative solutions.

ElectronVibe is one of the key programs under Climate Challenges:

- An **open-innovation program** for electric utilities
- A cohort of mature power-sector startups co-develop business cases for scalable technological innovation

The platform helps market actors by

- Demonstrating innovation solutions from startups
- Reducing the solution discovery cost for corporates
- Facilitating engagement between startups and corporates starting with pilots

The **Climate Challenges Platform** offers support to partnering corporates to discover, and eventually adopt decarbonisation solutions, via:

- **Discovery showcases**
- **An indexed, searchable online startup database**
- **Corporate challenges**

215+

Corporates in our network

27

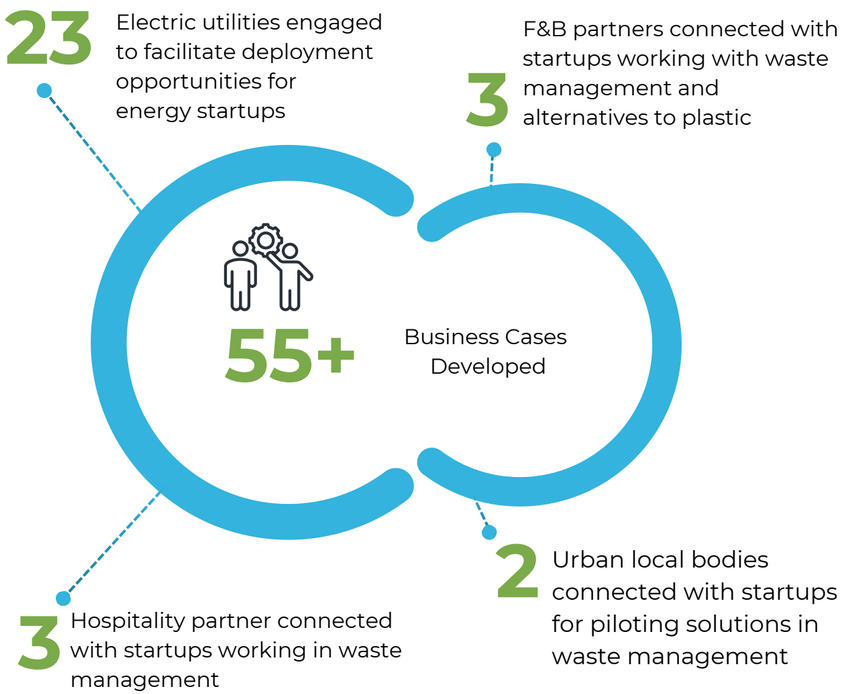
Pilots offered to startups through our deployment programs

33%

pilot conversion ratio

USD 83K

Amount of deployment grants received by startups for execution of pilots



Outcome 5:
Diversity in the startup founder pool, investors and community

We believe that a truly sustainable world must be diverse and inclusive as it ensures solutions that have greater relevance and context.

Our programs intend to make entrepreneurship inclusive and accessible by creating space for women and young entrepreneurs to build confidence, bridge knowledge gaps, business, and financial literacy, strong business networks, and peer learning.

- Our flagship initiative **Women in Climate Entrepreneurship** aims to improve gender equality in climate tech entrepreneurship
- We run programs that **equip youth with entrepreneurship skills,** encouraging them to develop innovative, sustainable solutions that could lead to future startups



"The most amazing part of being part of the Climate Collective Accelerator is that all mentors try their best to associate us with various opportunities that come along the way. Thanks to the "Women in Climate Entrepreneurship" program of Climate Collective for giving me the opportunity to grow further under the guidance of these mentors.

Saikrishna Mohanty, Startup Founder, Solar Infra

Diversity - Gender

848
Aspiring women entrepreneurs supported

~USD 316K
Amount of grant funding received by women-led startups

472
Women-led startups supported through market acceleration

21
Women-led startups received grants through our grant funding platform

Diversity - Youth

47
Students supported through skilling programs

69
Jobs/ internships position filled through our Jobs Fairs

Geographical diversity

71
Women-led startups supported through value-added services*

1531
Startups supported in India

201
Startups supported beyond India

**Our value-added service offerings include impact measurement toolkits, Climate Jobs Fairs and Startup credits.*



06

Startup Case Studies

Case Study 1

econscious™



- Econscious is a brand that supports circularity by recycling plastic waste into eco-boards that can be used for innovative and modern home décor products.
- Econscious was a part of Climate ready and Climate Pitch programs of Climate Collective

From April 2021 - December 2024

4,00,000 kg
of Plastic Waste Recycled

4,70,000 kg
of CO2 Emissions Reduced

1500+
Benches Installed in Public Areas

Problem Statement

India annually produces 9.46 million tonnes of plastic waste, and nearly 40% goes uncollected, leading to environmental damage. The absence of source segregation contributes to the problem, allowing uncollected plastic waste to contaminate landfills, pollute rivers, and endanger marine ecosystems. Furthermore, the market lacks practical recycled plastic products.

Solution

An efficient waste collection process from households and businesses and recycle plastic waste to craft diverse products like park benches, dustbins, planters, etc. They have developed a compression moulding technology that we utilize in our manufacturing setup to create a range of products in various categories, primarily focusing on public utility products that serve a range of purposes in society.

Milestones and recognitions

- Collaborated with esteemed companies such as Bisleri, Nestle, P&G, and The American Centre, validating their innovative approach and scaling operations
- Recognized by prominent organizations like the United Nations Development Programme (UNDP) and were selected as one of the winners for the YouthCoLab challenge, accompanied by a grant from the CVC Foundation
- Selected as finalists in the National Startup Awards (NSA) 2023-2024
- Featured on 'Mann Ki Baat', hosted by Honorable Prime Minister Mr. Narendra Modi, while highlighting emerging startups in India working towards sustainable future.

Case Study 2



kazam

- Kazam is an agnostic EV charging software platform that digitizes and optimizes operations of operating charge stations facilitating the development of India's largest smart and affordable EV charging network
- Kazam was part of the ElectronVibe 2022 program

From January 2020 - December 2024

5.7 Mn
Consumers pan-India

31,000
Charging stations managed

11.5 GWh
Electricity consumption facilitated

1,29,400+
App downloads

500+
Cities

Problem Statement

- E-commerce offers convenience but drives high emissions, especially in last-mile logistics. Shorter delivery times have led to urban warehouses, increasing orders but raising rental costs. This shift has spurred smaller dark stores with limited space for EV charging and driver facilities. Though average delivery distances fell from 20 km to 3 km, higher order volumes keep drivers covering similar or greater daily distances.

Solution

- EV 2- and 3-wheelers lower last-mile delivery costs as well as energy expenses, helping offset warehouse costs and boost e-commerce profitability.
- In 2023, Kazam launched ‘Park & Charge’ near fulfillment centers in Bangalore and Delhi , to make space for charging, battery-swapping, and rest for delivery partners - an all in one energy center. Today, they operate 60 hubs independently and another 200+ with partners like Big Basket Zepto, Zypp Electric, Mahindra Logistics and many more.

Milestones and recognitions

- Authorized by BSES Yamuna Power Ltd., BSES Rajdhani Power Ltd., and TATA Power DDL to deploy subsidized LEV- AC charging stations, Kazam aims to install 30,000 such stations
- Founding member of the Unified Energy Alliance (UEI), that is backed by founders of UPI and ONDC. UEI aims to make energy accessible, affordable, and clean by driving intelligent decision making across the ecosystem.

Case Study 3



REVY Environmental Solutions Pvt. Ltd.
Commited for a Greener Earth!

- REVY Environmental Solutions Pvt. Ltd. provides economical and sustainable solutions for waste/wastewater treatment along with energy and nutrient recovery by using its innovative microbial consortia.

From January 2020 - May 2025

40+
Jobs created

2500 tons
of CO_2
Emissions Reduced

36000 ML
Wastewater treated

427,000 tons
of organic
waste treated

1500+
people impact directly

Problem Statement

- Water, food, and energy scarcity have emerged as critical and pressing global challenges. India's pursuit of energy security and sustainable development significantly depends on its ability to harness energy from renewable sources.

- Currently, there is no domestically available product in the form of granulated sludge. Only a limited number of companies supply microbial cultures for effluent treatment, and these are primarily suited for flocculent sludge or exclusively for aerobic processes.

Solution

REVY has developed "Designer Bio-Culture" using IP protected combinations of bacteria/other microorganisms in the form of anaerobic granulated sludge – containing 650 different microbes of which 25-30% are methanogens' and 'biomass growth enhancement formulations (BGEF) that can treat organic waste/waste water. They have also developed unique consortia for converting organic waste to bio-hydrogen and bio-cultures which can treat hard effluents like petroleum, chemicals and dyes and are thus converting waste into re-usable products such as bio-methane and bio-energy.

Milestones and recognitions

- One of the 25 women-led startups at Rashtrapati Bhavan who were appreciated for their journey and achievements as entrepreneurs by the Hon'ble President of India, Smt. Droupadi Murmu.

- Winner of World Biogas Association Awards under Best Anaerobic Digestion/Biogas Support Service O&M company 2023 under environmental Biotechnology company.



07

Funder Testimonials

Testimonials from our funders

At Cummins, we are proud to partner with Climate Collective Foundation through our CSR initiatives, supporting their work in the climate tech and circular economy sectors. As an ecosystem enabler, Climate Collective is playing a pivotal role in developing the climate technology ecosystem by nurturing innovative ventures that contribute to a sustainable future. Their focus on fostering collaboration and scaling impactful solutions aligns perfectly with our shared commitment to environmental sustainability. Beyond the grant support, we deeply value the experience to engage our technical experts continually in this effort through skill-based volunteering, leveraging their expertise to drive meaningful impact.

Soujanya Veguru, Head, Corporate Responsibility, Cummins India

Climate Collective Foundation has been an inspiring participant in our Salesforce Accelerator - AI for Impact, aligning with Salesforce's mission to drive social and environmental impact through technology. Their visionary approach of leveraging AI addresses critical challenges like bridging early-stage funding gaps and connecting startups with investors and stakeholders. Their work in building a robust ecosystem of over 1,100 startups and 21,000 stakeholders across the Global South showcases the transformative potential of technology in scaling climate solutions. We're thrilled to support their goal of impacting 77 countries by 2025 and look forward to seeing the ripple effects of their efforts in accelerating the global transition to a sustainable future."

Amy Guterman, Senior Director, Salesforce Foundation



08

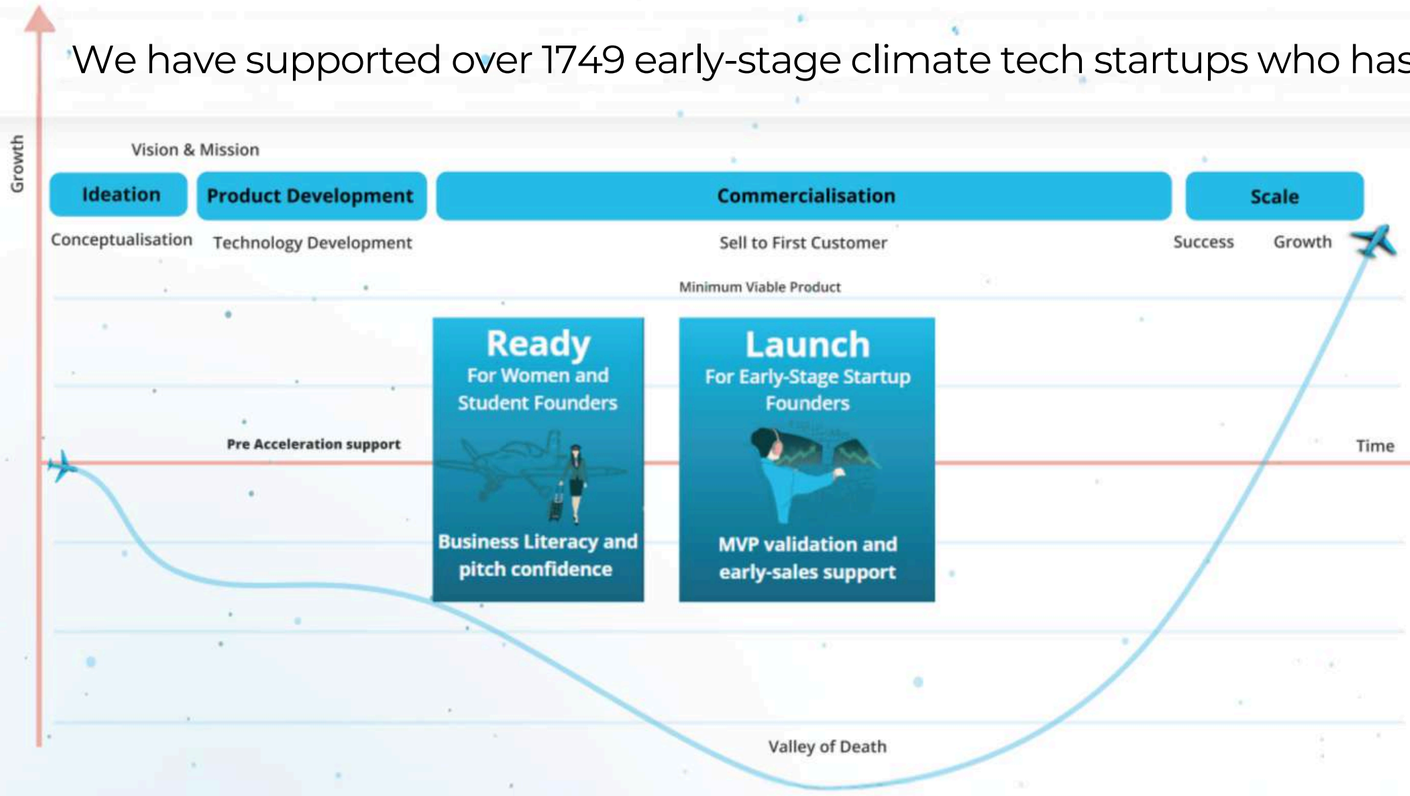
Our Initiatives

Acceleration Programs

The Climate Accelerator (Redesigned)

The pioneering climate tech startup accelerator platform for the Global South.

We have supported over 1749 early-stage climate tech startups who has collectively raised over USD 684 million in funding.



Key Features

- Capacity Building
- Mentorship from Domain Experts
- Networking with Investors & Corporates
- Access to Funding
- Credits worth $133,000+ from Partners
- Winning Startups gets direct entry to Runway COHORT

Entrepreneurship Education

Climate Startup School

Our Offerings

Fellowships
1-month fellowship that helps passionate individuals explore climate tech landscape and entrepreneurship.



For Young Graduates
Climate Certificate, an 8-month entrepreneurship development course

For Investors
1-month course designed for investors interested in learning about the climate tech innovation landscape

For Working Professionals
3-month courses to leverage own experience to build climate tech business

1. **Integrated support from the ecosystem**
2. **Global trainers**
3. **Follow on support from the Climate Accelerator**

STARTUP EARTH CENTRE

Startup Earth Centre
An open-access platform with short self-guided courses to support aspiring entrepreneurs in the Climate Tech sector. It aims to empower stakeholders with the knowledge, skills, and resources necessary to create and scale climate tech solutions.

Gender-Inclusive initiatives

WOMEN IN CLIMATE ENTREPRENEURSHIP

Vision 01

To develop a more gender-inclusive ecosystem for climate tech startups

Mission 02

To provide climate tech entrepreneurship support for women to build knowledge, soft skills and gain access to capital

Objectives 03

- Create a larger pool of aspiring climate tech women entrepreneurs
- To support women-led startups
- Ensure a larger capital pool for women founders

Gender X Climate Framework

- To help investors apply a gender lens in investing in climate tech
- To provide guidance on how climate tech businesses can integrate gender considerations and positively impact women through
  - Inclusion of women in their operations
  - Investor education courses for women investors

Our Gender-Inclusive programs at a glance

Entrepreneurship Education
- Climate Label
- Climate Certificate

Capital Support
- Climate Pitch

Community
- Women in Climate Newsletter
- Women in Climate Week
- Climate Drinks for Women
- Climate Springboard

Startup Support
- Climate Ready

Gender Lens Investment
- Gender X Climate Framework
- Climate Startup School courses for investors

Capital Stack



Climate Pitch

Grant platform that aims to channel catalytic capital to startups for working capital needs, product development and testing and running pilot projects.

Climate Seeders Club

Angel network for pooling small check sizes (angels include industry professionals, HNIs etc)

Climate Seeds

Seeds' Total Syndicated round size range

Lead Venture Fund for Pre-Series A syndicated investment rounds with other co-investors (angels and early-stage VCs)

Climate Tech Investment Network

Syndication support for Inst. investors - Pitch-days + Networking Summits

Technical DD Assistance Facility

Experts database + Technology research briefs

Impact Certificates

Class-leading impact assessment / validation for early-stage CT startups

Impact Assessment and Validation

User-friendly solutions for impact measurement and verification

Strengthens capacity of startups, funders, and investors

Specially tailored for early-stage climate tech startups

01 50+ sector-specific impact toolkits developed

80+ startups used our toolkits

- Circular economy
- Energy transition
- Sustainable mobility & transportation
- Carbon removal & utilisation
- Climate resilient agriculture & food systems
- Water security & management
- Built environment and urban resilience

02 Climate Impact Certificates

Ensures credibility of impact data and effectively communicate it to stakeholders

03 1,000+ startups mentored for impact assessment

Builds foundational impact literacy for startups with core impact concepts, enabling better communication of impact narratives for fundraising

Our Clients and Partners

UPAYA SOCIAL VENTURES · Habitat for Humanity · WWF · ASAP · giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH · LIN Lanka Impact Investing Network · ClimateLaunchpad · ASPEN NETWORK OF DEVELOPMENT ENTREPRENEURS aspen institute · intellecap AAVISHKAAR GROUP · Carbon Zero Challenge · TNIFMC

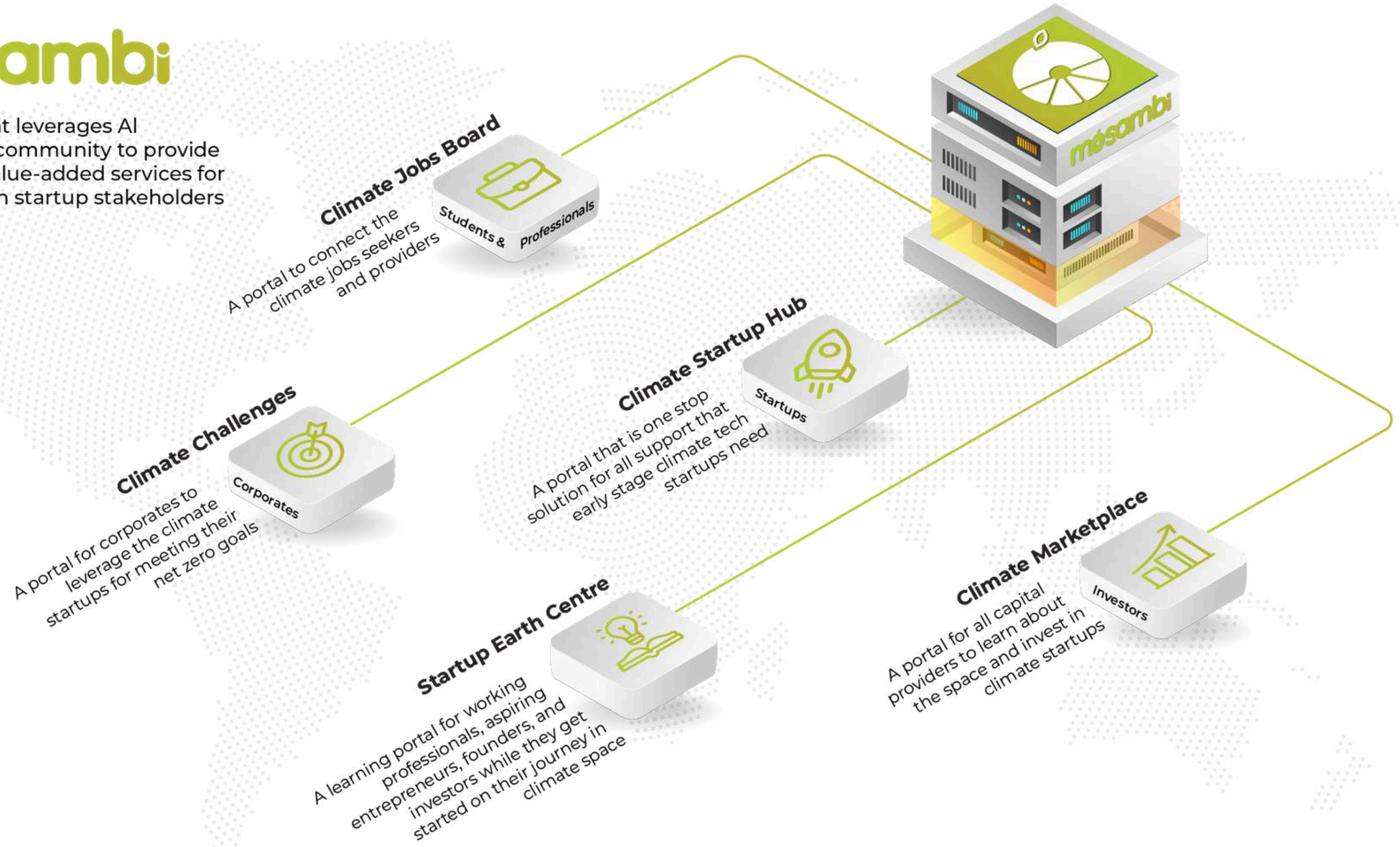




Mosambi

mosambi

A platform that leverages AI technology & community to provide customized value-added services for all climate tech startup stakeholders



South-South Collective for Climate

South South Collective for Climate

What is South-South Collective?

A coalition of ecosystem orchestrators from across the Global South to

- Strengthen local climate innovation ecosystems
- Enable the Global South to lead in building and scaling climate solutions that address local challenges

Why does it matter?

The Global South faces unique climate challenges, often with fewer resources than the Global North. Through collaboration, shared learning, and collective action, we can:

- Fill critical resource and knowledge gaps
- Empower climate tech startups to thrive
- Build a resilient, self-sustaining innovation ecosystem

CORE FUNCTIONS

1 Climate tech startup ecosystem research

- Ecosystem research on the Global South climate tech startup ecosystems

2 Climate tech data sharing platform

To support sharing of climate tech startup ecosystem data

3 Key collaboration platforms among S2C2 members

- Sharing of VC networks, grant providers, and other funders to startups
- Supporting developing of market access programs between S2C2 members (countries/regions) with each other
- Shared impact tools sourced globally and/or created locally

4 Shared Impact Framework

- Co-developed taxonomy
- Co-developed Theory of Change

5 Executing ‘shared’ programs

- A shared accelerator with specific themes, like climate and AI, climate A&R
- Shared grant platform for internal grants to Global South
- Replication of "Climate Innovation Week" in each region, with sharing of systems, funders, etc.

Policy Research

Climate Tech Startup Ecosystem Readiness Framework





Key Outcomes

- India's first State-Level Climate Innovation Ecosystem Analytics Portal
- Illustrative list of climate-tech solutions identified across 3 domains and 9 subdomains
- Providing insights for state-level decision-making, budgeting and program design

Upcoming activities

- Scaling the framework for adoption across all states
- Developing a scoring matrix to assess the health of climate-tech innovation in states
- Identifying Best Practices driving Climate Innovation in Tier-II Indian Cities

Other Initiatives



Deep Climate Tech

What have we done till now?

Collaboration with Third Derivative

- Landscape research on the state of deep climate tech entrepreneurship & capital deployment in India
- 2 panel discussions: DeepTech insights & Corporate Engagement
- 1 Roundtable: Understanding capital requirements for Indian startups

What is coming up?

Research report that highlights:

- Funding and non-funding gaps and opportunities in the space
- Need for ecosystem building
- Climate Ready for Researchers



AI for Climate Tech

What have we done till now?

- We were one of the winners of Salesforce Foundations' AI for Impact cohort
- Conducted 4 online sessions on AI during our flagship events
- Published the AI for Climate Tech Landscape Report

What is coming up?

Ecosystem Orchestration for AI for climate Tech

- Building the orchestration model by building upon our existing 20+ platforms
- Replicate the India model across the Global South via S2C2
- Explore partnerships with AI-focused institutions
  - AI for Energy & Power Utilities
  - AI for Disaster Tech
  - AI for Built Environment & Physical Risk



Climate Adaptation and Resilience

What have we done till now?

- 6 impact measurement frameworks created for climate A&R startups in water tech, agritech and microfinance, through ASAP Accelerator, Habitat for Humanity, WWF Climate Solvers
- Climate A&R accelerator run for supporting startups in India, South Asia & Africa

What is coming up?

- Case studies on climate A&R solutions for investor-focused impact assessment and reporting, as part of a Working Group with Prime Coalition
- An integrated program to support corporates and CSR stakeholders in scaling climate adaptation and resilience solutions through our existing platforms - Climate Pitch and Climate Challenges



09

Way Forward

Conclusion

As leaders in the climate tech ecosystem, we take immense pride in our contributions to fostering innovation and addressing the critical issue of climate change. Our journey thus far has been dedicated to supporting the development of groundbreaking technologies and solutions in climate technology that are making a tangible difference in reducing carbon footprints and promoting sustainability, from renewable energy advancements to sustainable practices in waste management, water technology and agritech.

As we look ahead, we are determined to traverse uncharted territories of innovation, now more than ever. The climate tech landscape in India is ever-evolving, and to stay ahead, we must embrace dynamism and creativity in our approaches. This means not only refining existing strategies but also spearheading new ones that can address emerging challenges in climate change mitigation and adaptation.



Our vision for the future is **to foster a culture of continuous innovation by investing in entrepreneurship development, startup support, and creating a vibrant ecosystem where ideas can flourish and early-stage startups can launch and thrive.** But we cannot do this alone, and we recognize the importance of cross-sector collaboration. Addressing climate change requires a concerted effort from all stakeholders, including governments, businesses, and communities. We are committed to building partnerships that leverage diverse expertise and resources, ensuring our innovations have the broadest possible impact.

In our quest to explore new paths, we are investigating the potential of emerging technologies such as artificial intelligence, deep climate tech, and blockchain. These technologies promise to revolutionize climate tech by offering new ways to monitor, analyse, and mitigate environmental impacts.

With renewed determination, we envision a future where every innovation counts, every action makes a difference, and together we build a world that meets the needs of our planet and future generations. **The time to act is now, and we are ready to lead the way with passion and purpose.**



10

Appendix

Frequently Asked Questions (FAQs)

How have we classified the work that we do?	We have classified all our activities into: A) Market Acceleration B) Entrepreneurship Development C) Community Each of A,B,C can be classified again into "programs" and "services" (wherever applicable)
How do we define a program?	Any activity that has a capacity building component within it are termed as "programs". Programs can have multiple cohorts (termed as "editions" in this document) within them.
How do we define a service?	Any activity that does not include the capacity building component within it are termed as "services". A service may/ may not be cohort-based.
What comes under community?	All the activities that we do for the climate tech ecosystem, that goes beyond our programs and services that we offer comes under community. This includes events, newsletters, activities with ESOs and any other support provided to the larger ecosystem (beyond the stakeholders in our portfolio). Impact data reported from the community perspective is a strong ecosystem-level indicator.

Frequently Asked Questions (FAQs)

Why are we using the term "market acceleration" instead of simply using "acceleration"?	We use the term "Market Acceleration" instead of "Acceleration" as we want to emphasize our efforts directed towards building market-based value add and connections for startups also within this category. This way we are able to solve the question of whether to use "startups accelerated" or "startups supported" in our reporting mechanism. We have used the term "startups accelerated" earlier in our reporting to external stakeholders, and we want to maintain consistency in our reporting language. Any other impact numbers reported beyond Market Acceleration can be expressed as "startups/(or aspiring entrepreneurs) supported"
Who is a 'Program beneficiary'?	Program beneficiary' refers to the target audience for the program, such as startups, students, aspiring entrepreneurs etc.
Who is a 'Program stakeholder'?	Program stakeholder refers to other participants who were part of the program, other than the beneficiaries themselves. These could be individuals/ organizations to which beneficiaries were connected for additional support/ partnerships, such as mentors, investors, corporates etc.
What do we mean when we show beneficiaries who were "part of a program"?	This refer to the final cohort that were admitted to a particular program after screening/ evaluation based on a pre-selected criteria. This does not take into consideration beneficiaries who have actually completed the entire program from start to end. NB: Number of beneficiaries who "completed" the program may vary (lesser) from this number.

Frequently Asked Questions (FAQs)

Who are the 'mentors'?	An umbrella term that we are using to refer to trainers, coaches, domain experts and mentors, who have provided support in coaching, mentoring and capacity building of the program beneficiaries. Also, when we use the term 'mentor' in this document we include only external mentors and do not include internal mentors from Climate Collective Foundation (CCF). N.B. - Technically, trainers, coaches, mentors are not the same as the engagement level of each of them with program beneficiaries would vary. However, for reporting CCF impact, we have standardised the terminology for the ease of reporting.
Who are entrepreneurs?	We use the term "entrepreneurs" for aspiring entrepreneurs as opposed to startup founders/ co-founders. Entrepreneurs primarily come from our Climate Certificate and Climate Label programs, and also from Climate Startup School, whenever we have impact numbers from this program.
What do we mean by 'Follow-on support provided by us'?	Climate Collective being an ecosystem enabler, has been instrumental in providing support for beneficiary (primarily startup) cohorts post-program through connecting them to our flagship events and other upcoming startup support programs. These has been termed as 'follow-on' support. NB: This is also an ecosystem-level indicator for us.
What do we mean when we say investors in our 'network'?	Investors in our "network" refers to the investors that we have onboarded post business development calls/meetings conducted by our capital team. An investor/ VC organization who are part of our network gets access to our offerings such as pitch days, Technical DD reports, research briefs, fortnightly climate Tech Investment newsletters etc. We notify and send invites to them whenever there is an upcoming pitch day/ event that may be of their investment (and we take consent from them for the same ahead of their onboarding). Our Capital team currently maintains a running database of the same.

CLIMATE
COLLECTIVE

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